

From: Harsharn Sehgal

Sent: Tuesday, October 16, 2018 4:09 PM

To: Harsharn Sehgal

Subject: Chitkara University: Invitation for Pool Campus Placement drive by Capital Via, Indore on 26th October 2018 (Friday) at Chitkara University, Punjab Campus.

Respected Director / Principal / Head of Department / Head (Training & Placements) and Dear Training & Placement Officer.

Greetings from Chitkara University!

Hope you are doing well.

With immense pleasure I would like to inform you that our consistent and relentless efforts in attracting the employers for the young techies in North India have once again paid dividends and we have succeeded to confirm the pool campus event of **Capital Via, Indore** on **26th October 2018 (Friday)** at **Chitkara University, Chandigarh - Patiala National Highway** for **Batch 2019 pass out** students. The job profile, eligibility criteria and other details are mentioned below;

Name of the company: Capital Via, Indore (www.capitalvia.com).

About the Company:

About CapitalVia Global Research Limited:

CapitalVia is a pure play Financial Market Research and Consulting organization with accreditation from Securities and Exchange Board of India (SEBI) and International Organization for Standardization (ISO). We are the pioneers in setting up this industry in India, and are an eminent player in the research space, focusing on technical analysis to convert raw data into expert recommendations. We are a full-fledged technology driven organization with sustainable competitive advantages arising from strong brand, unmatched credibility, and market leadership across the industry. We have a team of highly Qualified and Experienced Research Analysts who are impeccable in their Analysis. Our Analysts, using their Experience and latest Software Tools, are able to predict the movements in share market on time with high accuracy. This expertise enables value and wealth creation for our clients.

We are a progressive organization and have been revolutionizing International Research, Business Partnering Programme, B2B Consulting etc. to addressing the emerging needs of our clients. We have also started unique practice of educating the investors across the country by conducting Investor Education Programs (IEPs). We educate investors on the nuances of professional training with an aim to build a strong community of professional traders in India. With all these initiatives and innovations over a period of last 10 years, CapitalVia has become one of the most trusted names in the Industry. Recognizing the performance and potential, CapitalVia has bagged more than 10 awards including prestigious awards by Red Herring, Deloitte, ET Now, Franchise India, Corporate Livewire and TiE Awards.

Kindly refer the company website for more details www.capitalvia.com.

1	Company Name	Capital Via, Indore
2	Job Profile	Client Acquisition Manager
3	Job Location	Indore, MP
4	Eligible Branch(s)	B. Tech All Branches / MBA
6	Time/date	09:00 AM / Friday, October 26, 2018
7	Eligibility criteria	60% in Current Degree, No Pending Backlogs.
8	Venue	SUN Hall, Placement Cell, Turing Block, Chitkara University, Chandigarh - Patiala National Highway (Punjab Campus)
9	Interview process	GD, Personal Interview, Operations Round.
10	website	www.capitalvia.com
12	Documents Required	<ol style="list-style-type: none"> 1. Two copies of updated resume 2. Five latest passport size photographs (Coloured). 3. Original & attested copies of Certificates from 10th onwards. 4. Identity Card of the Institute / University.

Roles and Responsibilities:

Client Acquisition Manager (Sales Profile).

To Effectively engaging with the clients and generating the set targeted revenue

- Analyzing, differentiating and converting clients from hot prospects
- Calling prospective clients and engaging with them to maximize sales (it will involve 4 hours of telephonic calling over headphones on a daily basis)
- Focusing on building long-term relationship with the clients
- Ensuring that the client information is maintained and updated in CRM

KSA (Knowledge Skills and Attributes):

- Should be self-motivated and able to motivate others
- Aggressive and passionate at work
- Able to handle situations diplomatically
- Adaptable to dynamic and fast paced work environment
- Innovative and creative
- Positive attitude

Commitment: 1 year Service Agreement of Rs. 75,000/-.

Remuneration: INR Rs. 3.03 LPA + Performance based Incentives.

May I request you to kindly inform the eligible and interested students of your respective University / College to register online by clicking on the below mentioned link latest by 20th October 2017 (Saturday). No entries would be entertained thereafter.

<https://goo.gl/forms/DuG5H3nHBNUhjPZB3>

NOTE: Eligible and interested student's from your respective University / Institute are expected **to be in formal attire & must carry a hard copy of their updated resume along with two passport size photographs, ID proof, DMCs / Certificates from 10th onwards (both original and photocopies)** along with them.

Boarding, Lodging and Transportation would be the responsibility of the respective student.

CHITKARA UNIVERSITY DO NOT CHARGE REGISTRATION / APPLICATION FEE.

Looking forward to your continued support and encouragement.

Thanks and with warm regards,

Harsharn Sehgal

Associate Director | Office of External Affairs

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Attachments area